

# Chapter 11

## The Basics of Capital Budgeting

# Overview

- Net Present Value (NPV)
- Internal Rate of Return (IRR)
- Modified Internal Rate of Return (MIRR)
- Payback Methods: Regular vs. Discounted
- Multiple IRRs

# What is capital budgeting?

- Analysis of potential additions to fixed assets.
- Long-term decisions; involve large expenditures.
- Very important to firm's future.

# Steps to Capital Budgeting

1. Estimate CFs (inflows & outflows).
2. Assess riskiness of CFs.
3. Determine the appropriate cost of capital.
4. Find NPV and/or IRR.
5. Accept if  $NPV > 0$  and/or  $IRR > WACC$ .

# What is the difference between independent and mutually exclusive projects?

- Independent projects: If the cash flows of one are unaffected by the acceptance of the other.
- Mutually exclusive projects: If the cash flows of one can be adversely impacted by the acceptance of the other.

# What is the difference between normal and nonnormal cash flow streams?

- Normal cash flow stream: Cost (negative CF) followed by a series of positive cash inflows. One change of signs.
- Nonnormal cash flow stream: Two or more changes of signs.
- Most common: Cost (negative CF), then string of positive CFs, then cost to close project. Examples include nuclear power plant, strip mine, etc.

# Net Present Value (NPV)

- Sum of the PVs of all cash inflows and outflows of a project:

$$\text{NPV} = \sum_{t=0}^N \frac{\text{CF}_t}{(1+r)^t}$$

# Example

Projects we'll examine:

YEAR	Cash Flow		$\Delta CF$
	L	S	
0	-100	-100	0
1	10	70	-60
2	60	50	10
3	80	20	60

$\Delta CF$  is the difference between  $CF_L$  and  $CF_S$ . We'll use  $\Delta CF$  later.

# What is Project L's NPV?

WACC = 10%

<u>Year</u>	<u>CF<sub>t</sub></u>	<u>PV of CF</u>
0	-100	-\$100.00
1	10	9.09
2	60	49.59
3	80	<u>60.11</u>

$$NPV_L = \$ \underline{18.79}$$

Excel: =NPV(rate,CF<sub>1</sub>:CF<sub>n</sub>) + CF<sub>0</sub>

Here, CF<sub>0</sub> is negative.

# What is Project S' NPV?

WACC = 10%

<u>Year</u>	<u>CF<sub>t</sub></u>	<u>PV of CF<sub>t</sub></u>
0	-100	-\$100.00
1	70	63.64
2	50	41.32
3	20	<u>15.02</u>

$$\text{NPV}_S = \underline{\underline{\$ 19.98}}$$

Excel: =NPV(rate,CF<sub>1</sub>:CF<sub>n</sub>) + CF<sub>0</sub>

Here, CF<sub>0</sub> is negative.

# Solving for NPV: Financial Calculator Solution

- Enter CFs into the calculator's CFLO register.

$$CF_0 = -100$$

$$CF_1 = 10$$

$$CF_2 = 60$$

$$CF_3 = 80$$

- Enter I/YR = 10, press NPV button to get  $NPV_L = \$18.78$ .

# Rationale for the NPV Method

$NPV = PV \text{ of inflows} - \text{Cost}$

$= \text{Net gain in wealth}$

- If projects are independent, accept if the project  $NPV > 0$ .
- If projects are mutually exclusive, accept project with the highest positive NPV, one that adds the most value.
- In this example, accept S if mutually exclusive ( $NPV_S > NPV_L$ ), and accept both if independent.

# Internal Rate of Return (IRR)

- Solving for IRR with a financial calculator:

$$0 = \sum_{t=0}^N \frac{CF_t}{(1 + IRR)^t}$$

- Enter CFs in CFLO register.
  - Press IRR;  $IRR_L = 18.13\%$  and  $IRR_S = 23.56\%$ .
  - Solving for IRR with Excel:

=IRR(CF<sub>0</sub>:CF<sub>n</sub>,guess for rate)

# How is a project's IRR similar to a bond's YTM?

- They are the same thing.
- Think of a bond as a project. The YTM on the bond would be the IRR of the “bond” project.
- **EXAMPLE:** Suppose a 10-year bond with a 9% annual coupon and \$1,000 par value sells for \$1,134.20.
  - Solve for  $IRR = YTM = 7.08\%$ , the annual return for this project/bond.

# Rationale for the IRR Method

- If  $IRR > WACC$ , the project's return exceeds its costs and there is some return left over to boost stockholders' returns.

If  $IRR > WACC$ , accept project.

If  $IRR < WACC$ , reject project.

- If projects are independent, accept both projects, as both  $IRR > WACC = 10\%$ .
- If projects are mutually exclusive, accept S, because  $IRR_S > IRR_L$ .

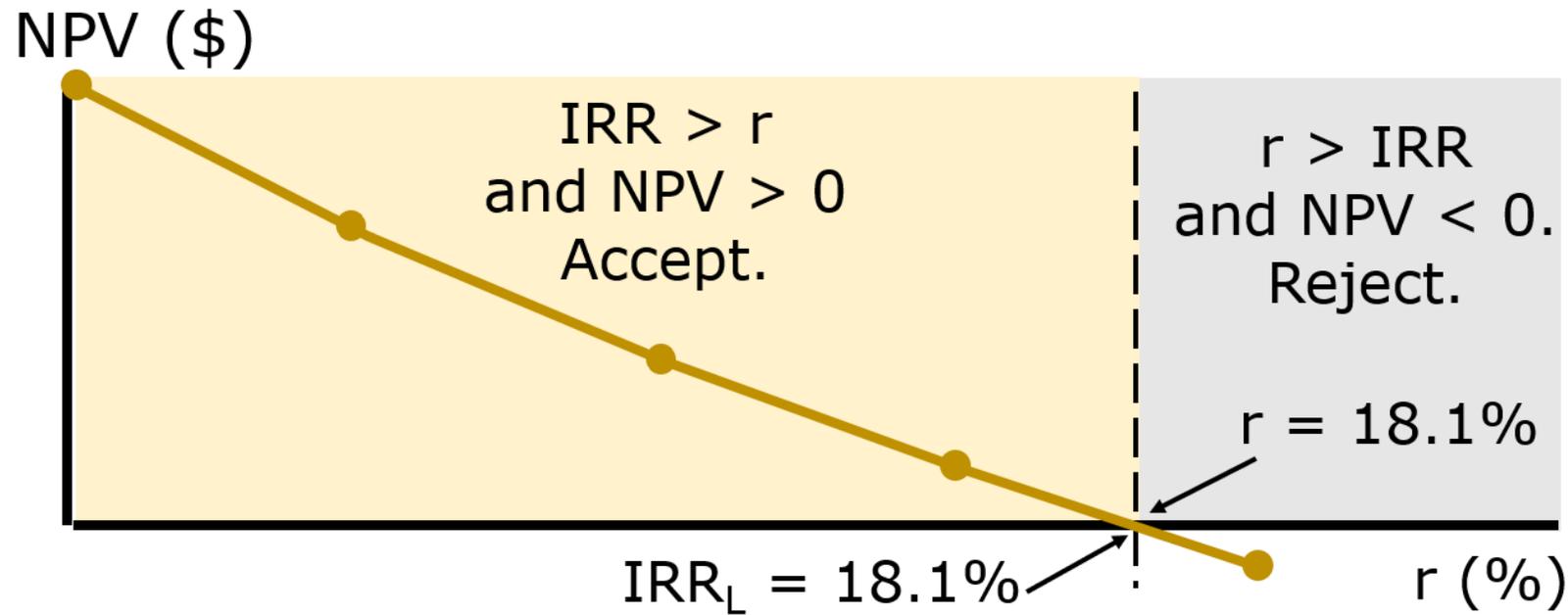
# NPV Profiles

- A graphical representation of project NPVs at various different costs of capital.

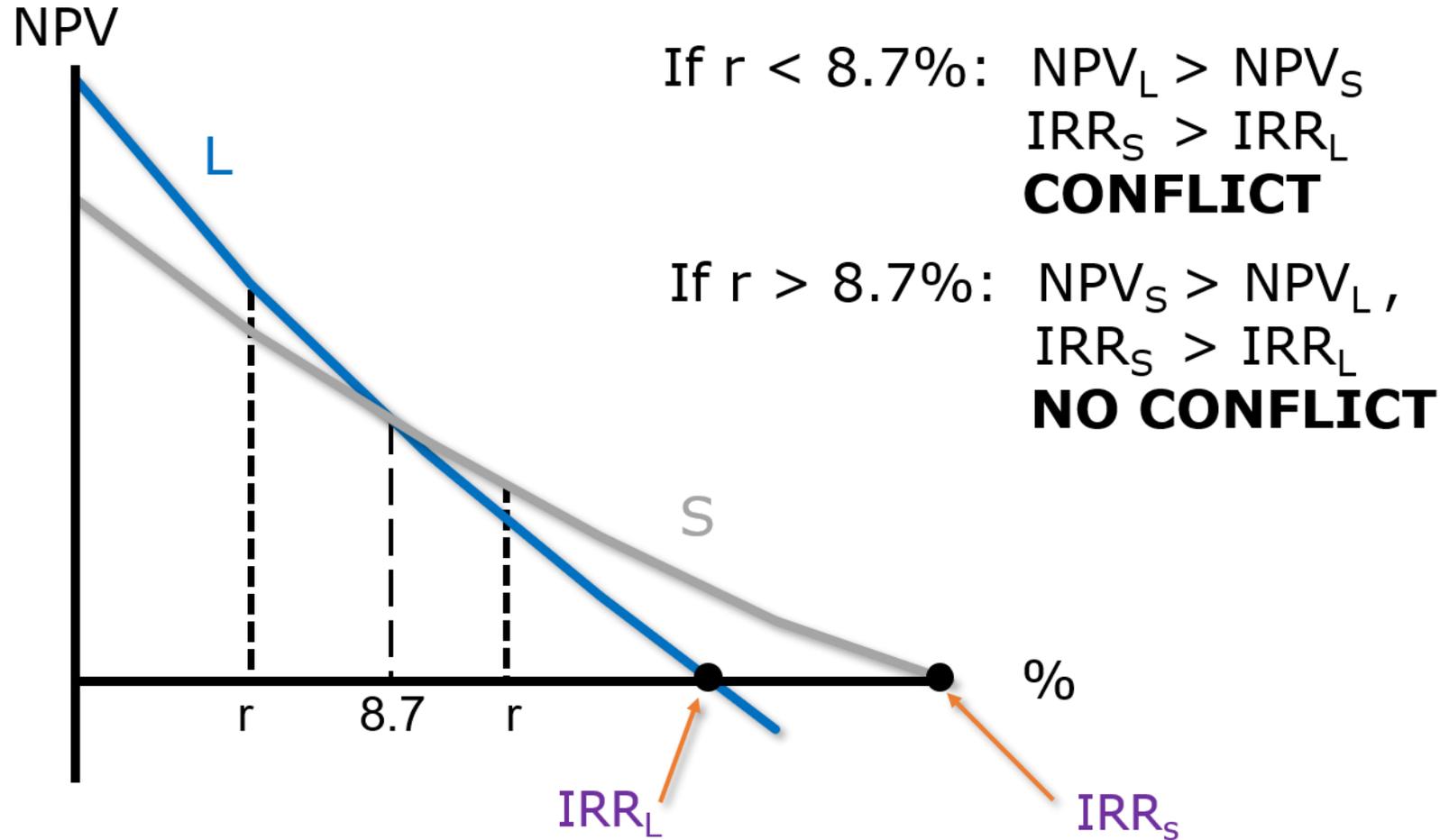
WACC	NPV <sub>L</sub>	NPV <sub>S</sub>
0	\$50	\$40
5	33	29
10	19	20
15	7	12
20	(4)	5

# Independent Projects

NPV and IRR always lead to the same accept/reject decision for any given independent project.



# Mutually Exclusive Projects



# Finding the Crossover Rate

- Find cash flow differences between the projects. See Slide 11-8.
- Enter the  $\Delta CF_j$  in  $CF_j$  register, then press ■ IRR. Crossover rate = 8.68%, rounded to 8.7%.
- If profiles don't cross, one project dominates the other.

# Reasons Why NPV Profiles Cross

- Size (scale) differences: The smaller project frees up funds at  $t = 0$  for investment. The higher the opportunity cost, the more valuable these funds, so a high WACC favors small projects.
- Timing differences: The project with faster payback provides more CF in early years for reinvestment. If WACC is high, early CF especially good,  $NPV_S > NPV_L$ .

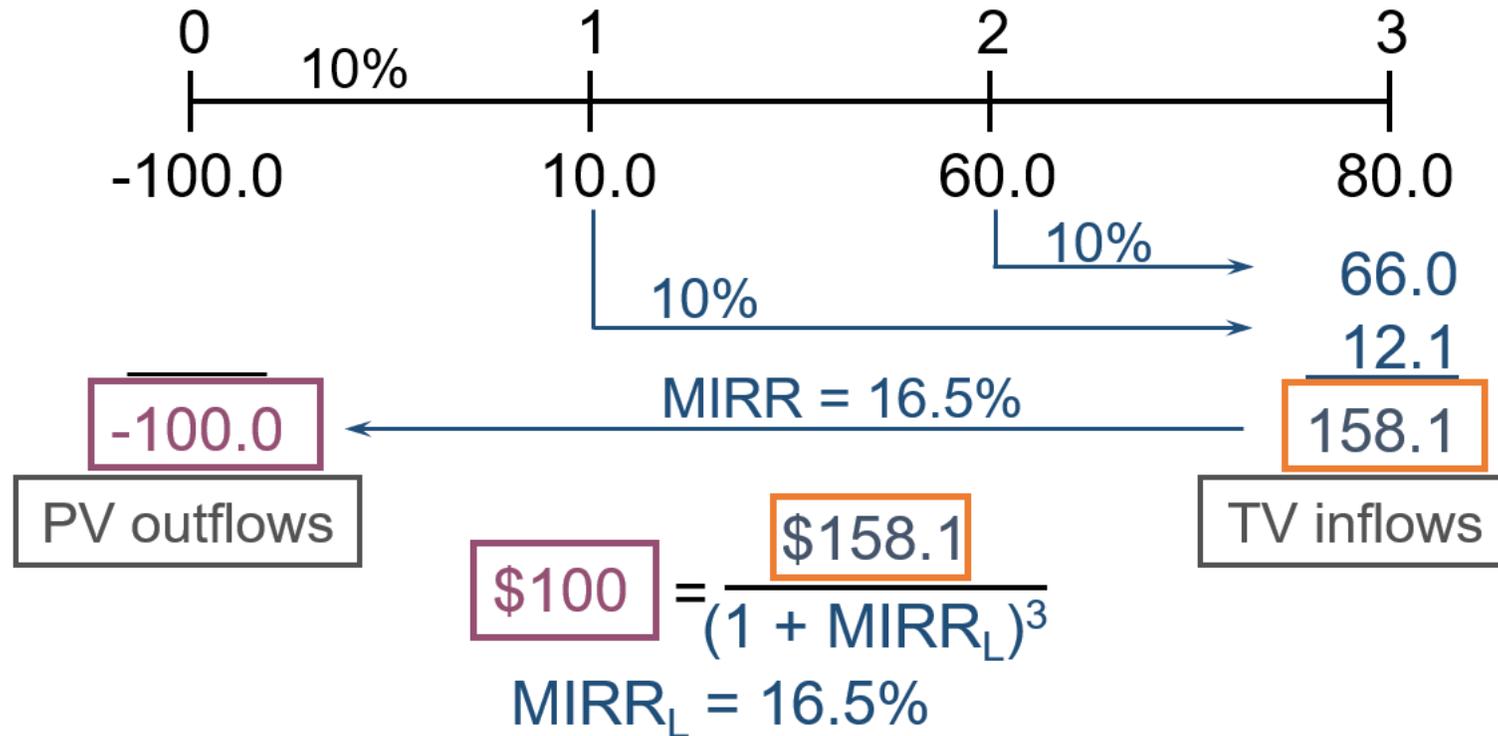
# Reinvestment Rate Assumptions

- NPV method assumes CFs are reinvested at the WACC.
- IRR method assumes CFs are reinvested at IRR.
- Assuming CFs are reinvested at the opportunity cost of capital is more realistic, so NPV method is the best. NPV method should be used to choose between mutually exclusive projects.
- Perhaps a hybrid of the IRR that assumes cost of capital reinvestment is needed.

# Managers prefer the IRR to the NPV method; is there a better IRR measure?

- Yes, MIRR is the discount rate that causes the PV of a project's terminal value (TV) to equal the PV of costs. TV is found by compounding inflows at WACC.
- MIRR assumes cash flows are reinvested at the WACC.

# Calculating MIRR



Excel:  $\text{MIRR}(\text{CF}_0:\text{CF}_n, \text{Finance\_rate}, \text{Reinvest\_rate})$

We assume that both rates = WACC.

# Why use MIRR versus IRR?

- MIRR assumes reinvestment at the opportunity cost = WACC. MIRR also avoids the multiple IRR problem.
- Managers like rate of return comparisons, and MIRR is better for this than IRR.

# What is the payback period?

- The number of years required to recover a project's cost, or “How long does it take to get our money back?”
- Calculated by adding project's cash inflows to its cost until the cumulative cash flow for the project turns positive.

# Calculating Payback

## Project L's Payback Calculation

	0	1	2	3
$CF_t$	-100	10	60	80
Cumulative	-100	-90	-30	50

$$\text{Payback}_L = 2 + \frac{30}{80}$$
$$= 2.375 \text{ years}$$

$$\text{Payback}_S = 1.600 \text{ years}$$

# Discounted Payback Period

Uses discounted cash flows rather than raw CFs.

	0	1	2	3
		10%		
$CF_t$	-100	10	60	80
PV of $CF_t$	-100	9.09	49.59	60.11
Cumulative	-100	-90.91	-41.32	18.79

$$\text{Disc Payback}_L = 2 + \frac{41.32}{60.11} = 2.7 \text{ years}$$

# Strengths and Weaknesses of Payback

- Strengths

- Provides an indication of a project's risk and liquidity.
- Easy to calculate and understand.

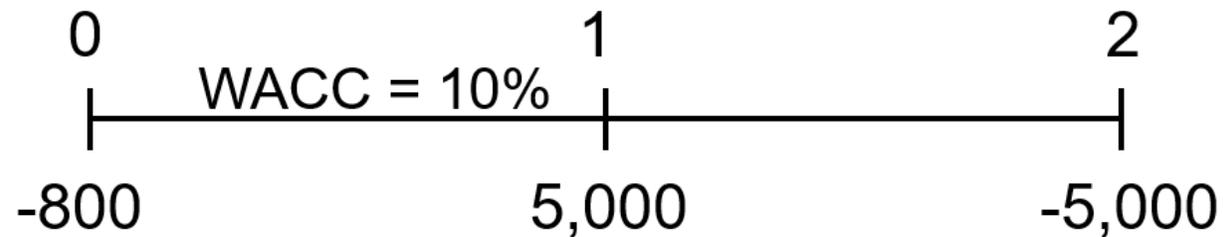
- Weaknesses

- Ignores the time value of money (TVM).
- Ignores CFs occurring after the payback period.
- No relationship between a given payback and investor wealth maximization.

Discounted payback considers TVM, but other 2 flaws remain.

# Find Project P's NPV and IRR

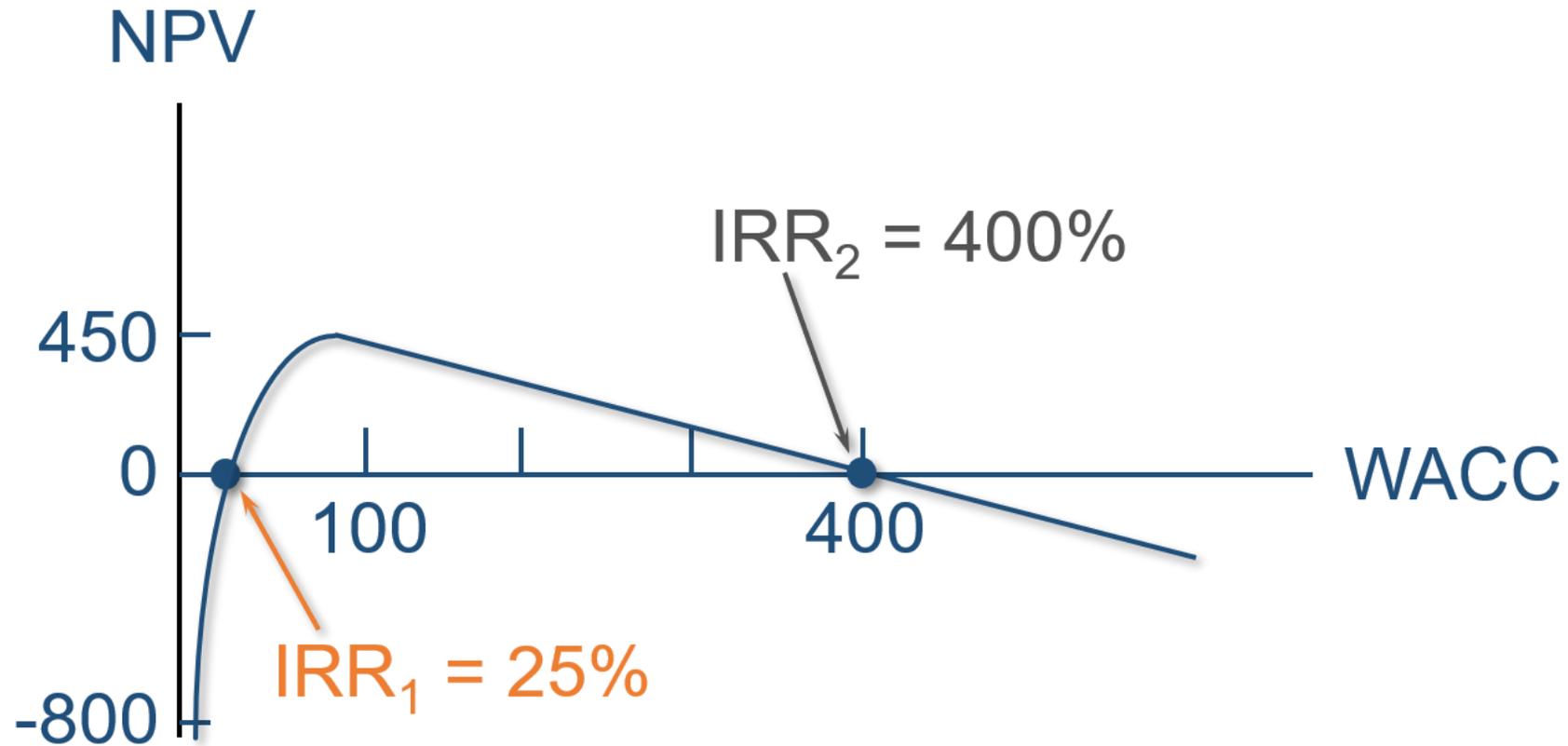
Project P has cash flows (in 000s):  $CF_0 = -\$800$ ,  $CF_1 = \$5,000$ , and  $CF_2 = -\$5,000$ .



- Enter CFs into calculator CFLO register.
- Enter I/YR = 10.
- NPV =  $-\$386.78$ .
- IRR = ERROR

Why?

# Multiple IRRs



# Why are there multiple IRRs?

- At very low discount rates, the PV of  $CF_2$  is large and negative, so  $NPV < 0$ .
- At very high discount rates, the PV of both  $CF_1$  and  $CF_2$  are low, so  $CF_0$  dominates and again  $NPV < 0$ .
- In between, the discount rate hits  $CF_2$  harder than  $CF_1$ , so  $NPV > 0$ .
- Result: 2 IRRs.

# When to use the MIRR instead of the IRR? Accept Project P?

- When there are nonnormal CFs and more than one IRR, use MIRR.
  - PV of outflows @ 10% =  $-\$4,932.2314$ .
  - TV of inflows @ 10% =  $\$5,500$ .
  - MIRR = 5.6%.
- Do not accept Project P.
  - NPV =  $-\$386.78 < 0$ .
  - MIRR = 5.6% < WACC = 10%.